

CTF Life  
周大福人壽

# Regent

Insurance Plan 3 *Prestige*

Wealth+ Series



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## Regent Insurance Plan 3 *Prestige*

Regent Insurance Plan 3 (Prestige Version) is designed for you who have vision and want to have a financial plan for future in which you can pass on the fruits of an industrious life to the next generations infinitely. Our new product benefits help to safeguard your wealth further.

### Product Features

- ✓ The first-in-market\* "Dual Succession" feature allows wealth to be passed on infinitely:
  - Unlimited changes of Insured and protection period will cover until new Insured reaches age 128<sup>2</sup>, your wealth may pass on infinitely **First-in-market\***
  - Policy Continuation Option (to the Beneficiary)<sup>3</sup>, let the Policy continue to pass on even in the event of an unfortunate accident **First-in-market\***
- ✓ Terminal dividend lock in options<sup>4</sup> turn "expectation" into "guarantee"  
**First-in-market\*: Automatic Lock In Option**
- ✓ Premium holiday<sup>5</sup> of up to 4 years to provide financial flexibility **First-in-market\***
- ✓ Premium waiver<sup>6</sup> eases your burden from making future payments in case of unfortunate happenings
- ✓ Flexible settlement option for death benefits<sup>7</sup> or full surrender<sup>8</sup> for better planning

\* The "First-in-market" items are the result comparing similar major life insurance savings products of major life insurance companies in Hong Kong, as of 25 April 2022.

## All-rounded tool for passing on legacy to next generations

While the Insured is alive and the Policy is in force, the first-in-market\* "Dual Succession" allows the Policy Owner to i) change the Insured unlimitedly<sup>2</sup> and ii) assign a new Insured in advance through Policy Continuation Option<sup>3</sup>, even in the event of an accident which leads to failure in changing the Insured on time, this option can prevent the Policy from termination due to the death of the Insured. It provides you the most secure way to pass on your wealth!

### Unlimited changes of insured and protection of new insured up to age 128<sup>2</sup>

After the 1<sup>st</sup> policy anniversary, you may change the insured for unlimited times<sup>2</sup>. The coverage period will be adjusted to the 128<sup>th</sup> birthday of the new insured. Policy value would have sufficient time for wealth accumulation and can be passed on to the next generations infinitely.

### Policy Continuation Option (to the beneficiary)<sup>3</sup>

Apart from unlimited changes of insured<sup>2</sup>, the plan specially provides Policy Continuation Option<sup>3</sup>. While the Insured is alive and the Policy is in force, the Policyowner can assign a Beneficiary. Upon the death of the Insured, the Beneficiary will become the new Policyowner (if applicable) and new Insured. Even if the insured accidentally pass away, the policy can still be passed on to the next generations. The coverage period will be adjusted to the 128<sup>th</sup> birthday of the new insured.

### Flexible Death Benefit Settlement Option which tailor the most suitable arrangement for your family

While the Insured is alive and the Policy is in force, the Owner can choose from different payment methods, i.e. a lump sum payment or installment payments in advance flexibly regarding payment of benefit to different Beneficiaries in the unfortunate event of the Insured's death. The settlement arrangement can be tailored to each Beneficiary that best suits their future needs and let your love to be extended endlessly.

### Terminal dividend Lock In Option<sup>4</sup>

To protect your wealth against market volatility, you can choose to apply for one of the following terminal dividend lock in options<sup>4</sup> to convert and accumulate your terminal dividend<sup>1</sup> in the form of annual dividends<sup>1</sup> or withdraw it in times of need. The converted terminal dividend<sup>1</sup> will become guaranteed and bring you a stable return. Terminal dividend<sup>1</sup> which has been converted and accumulated into annual dividends<sup>1</sup> can also earn interest (if applicable).

#### 1) Automatic Lock In Option<sup>4</sup>

Starting from the 15<sup>th</sup> policy anniversary or the policy anniversary immediately follows the insured reaches the retirement age selected by you (must be 55 years old or above), or the premium end date (whichever is the latest), we will automatically convert terminal dividend<sup>1</sup> into annual dividend<sup>1</sup> on each policy anniversary which is equivalent to 8% of total premiums paid<sup>9</sup>, until the balance of terminal dividends<sup>1</sup> falls which is equivalent to 30% of total premiums paid after conversion.

#### 2) Manual Lock In Option<sup>4</sup>

Starting from on or after the 15<sup>th</sup> policy anniversary or premium end date (whichever is later), you can apply to convert part of the terminal dividend<sup>1</sup> on your choice into annual dividend<sup>1</sup> on your designated policy anniversary(ies). 10% or above of terminal dividend<sup>1</sup> can be converted each time, up to a total of 60%, while a 3-year or above interval between each conversion is required.

### Guaranteed cash value, non-guaranteed annual dividend<sup>1</sup> and non-guaranteed terminal dividend<sup>1</sup>

In addition to the increases of guaranteed cash value over the years, Regent Insurance Plan 3 (Prestige Version) distributes non-guaranteed annual dividend<sup>1</sup> annually and declares non-guaranteed terminal dividend<sup>1</sup> starting from the 1<sup>st</sup> policy anniversary. To meet your financial needs, you can either withdraw distributed annual dividends immediately, leave it in the policy to accumulate interest over time or to pay for future premiums. To grasp the opportunity to further boost your wealth, terminal dividend<sup>1</sup> will be offered when the policy is surrendered, partially surrendered, reaches its maturity, in the unfortunate event of the death of the insured (Policy Continuation Option has not been exercised) (please refer to At-a-Glance Table for details of Death Benefit), or when you exercise non-guaranteed terminal dividend lock in option<sup>4</sup>.

### Example 1) Automatic Lock In Option<sup>4</sup>

Insured's age: 40 years old

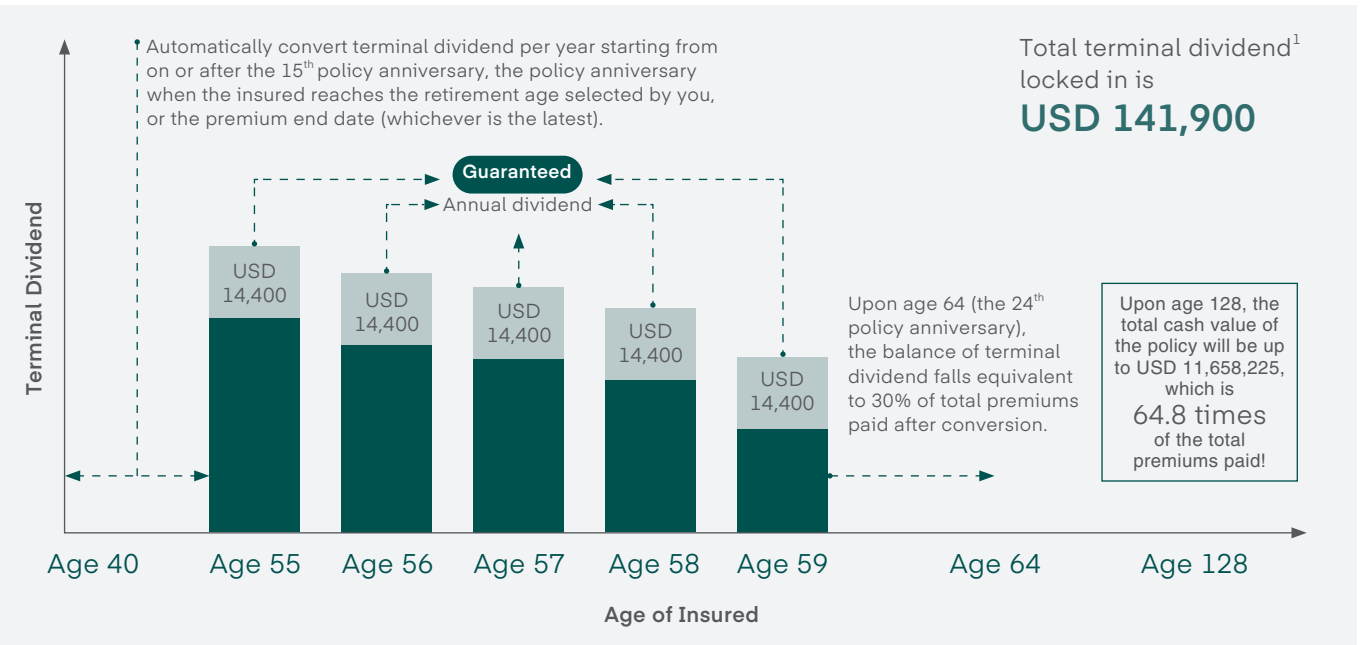
Premium payment period: 9 years

Annual premium: USD 20,000

Selected retirement age: 55 years old

Total premiums paid<sup>9</sup>: USD 180,000

Amount of automatically converted terminal dividend per year:  $USD 180,000 \times 8\% = USD 14,400$



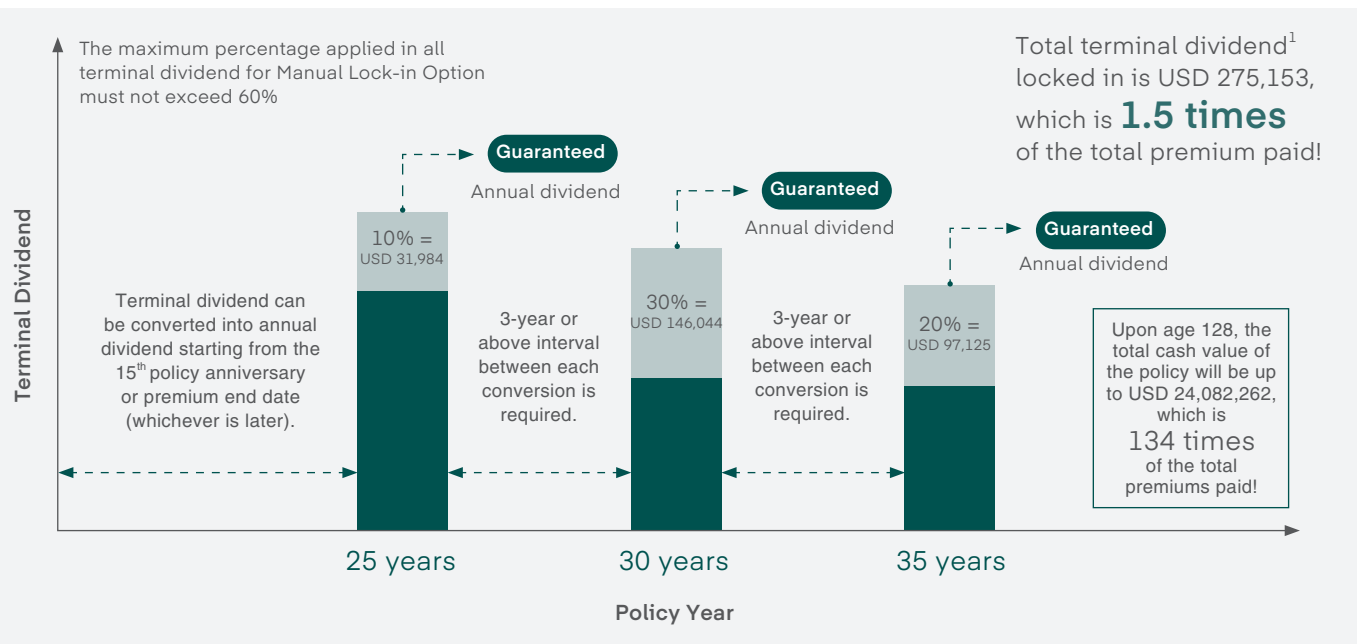
### Example 2) Manual Lock In Option<sup>4</sup>

Insured's age: 40 years old

Premium payment period: 9 years

Annual premium: USD 20,000

Policy year to exercise Manual Lock In Option: The 25<sup>th</sup>, 30<sup>th</sup> and 35<sup>th</sup> year





Remark:

- a. Annual premium calculated after Large Size Discount (if applicable) but before any other premium discount (if any).
- b. Total cash value refers to the total of guaranteed cash value, accumulated annual dividends and interest<sup>1</sup> (if any) and terminal dividend<sup>1</sup> (if any).
- c. The above example assumes the Policy Owner do not withdraw the converted terminal dividend and the converted terminal dividend remains in the policy to accumulate interest. Annual dividend, terminal dividend, the converted terminal dividend and the interest from accumulated annual dividend and converted terminal dividend are not guaranteed. The distributed annual dividend and converted terminal dividend are guaranteed. The interest rate of the interest from accumulated distributed annual dividend and converted terminal dividend are 4.25% p.a. as of April 2022. Terminal dividend which has not yet been converted is not guaranteed and may be greater or lesser than the previous announced amount based on a number of factors, including but not limited to investment returns and general market volatility. Therefore the duration of exercising the Terminal Dividend Lock-in option and the total amount of Terminal Dividend convertible to Annual Dividend will be impacted directly. The above hypothetical cases are for illustration and reference only. The above examples assume the Policy Owner only exercises the above options, and does not exercise any other option that could be exercised in this Policy, including but not limited to policy loan, cash withdrawal, premium holiday, the change of Insured, Policy Continuation Option (to the Beneficiary) etc., as well as no any indebtedness.
- d. The estimated non-guaranteed Benefits are calculated based on the company's current assumed investment returns; these benefits are not guaranteed amounts. The actual paid amount may be adjusted from time to time to be higher or lower than shown.
- e. The ratio shown in the above chart may differ from the actual ratio.
- f. We will round off the figures listed in the above example to the nearest integer, which may result in a deviation after totaling.

### Premium holiday<sup>5</sup>

This plan offers premium holiday<sup>5</sup> of up to 4 years to provide you with flexibility for your wealth management (please refer to At-a-Glance Table for details of premium holiday). You can apply for a premium holiday<sup>5</sup> on or after the 3<sup>rd</sup> policy anniversary as long as there is no prepaid premium and indebtedness. The premium payment of the next policy anniversary will be suspended and you do not need to worry about the immediate termination of policy. During the premium holiday<sup>5</sup>, the annual dividends<sup>1</sup> will not be distributed, but the units and guaranteed cash value will remain unchanged; the distributed accumulated annual dividends and interest<sup>1</sup> (if any) will continue to earn interest<sup>1</sup> (if any) during the premium holiday<sup>5</sup>.

### Premium waiver<sup>6</sup>

Accidents or diseases are unforeseeable. Under the following circumstances, we will pay the future premiums of the basic plan to help you out in difficult times.

- 1) **If the insured is 18 years old or above<sup>6</sup>**, and is the policyowner at the same time, and diagnosed with total permanent disability<sup>10</sup> before the age of 75, he or she will entitle for the "Waiver of Premium Benefit"<sup>6</sup>. We will pay the future premium of the basic plan for you, up to USD 500,000 (depending on premium payment period) until premium end date that is set at the time of policy issuance. It ensures your wealth accumulation will not be affected (please refer to At-a-Glance Table for details of maximum total amount of premium waived).
- 2) **If the insured is 17 years old or below<sup>6</sup>**, and the policyowner (including contingent policyowner<sup>11</sup>) dies or is diagnosed with total permanent disability<sup>10</sup> before the age of 75, he or she will entitle for the "Payor Benefit"<sup>6</sup>, and we will pay the future premiums of the basic plan for you, up to USD 500,000 (depending on premium payment period) until premium end date that is set at the time of policy issuance to safeguard your child's future (please refer to At-a-Glance Table for details of maximum total amount of premium waived).

Waiver of Premium Benefit is subject to designated exclusions. Please refer to the "Key Exclusions Section" and Policy Provisions for more details.

## Flexible settlement options for death benefit<sup>7</sup> or full surrender<sup>8</sup>

### 1) Settlement option for death benefits<sup>7</sup>

In the unfortunate event of the death of the Insured, we will pay a death benefit of up to 110% of total premiums paid<sup>9</sup> for your peace of mind (please refer to At-a-Glance Table for details of death benefit). While the Insured is still alive and the Policy is in force, the Policy Owner can choose from the following Death Benefit Settlement Options flexibly regarding payment of death benefit to different Beneficiary(ies) in different ways in the unfortunate event of the Insured's death. It allows each Beneficiary to have the most appropriate arrangement.

- i) A lump sum payment; or
- ii) Regular installment payment<sup>7</sup> – Monthly, semi-annually or annually over 10, 20 or 30 years; or
- iii) Increasing installment payment<sup>7</sup> – The Beneficiary will receive a designated amount of first installment by monthly, semi-annually or annually. Such installments will be increased by 3% each year starting from the 2nd year until death benefit and / or accrued interest<sup>1</sup> (if any) are fully paid; or
- iv) A designated percentage of death benefit will be received in lump sum. Such percentage must be equal to or more than 5% of the death benefit. The balance will be received by regular installments<sup>7</sup>.

For benefit to be paid to the beneficiary(ies) at regular installment / increasing installment payments, the remaining of death benefit (after deduction of a lump sum payment of a certain percentage of the death benefit is paid out, if applicable) must be equal to or more than USD 50,000. The amount of death benefit which is yet to be paid under the death benefit settlement option can also earn interest<sup>12</sup> (if any).

### 2) Full surrender Settlement Options<sup>8</sup>

Once the policy has been in force for 5 years, and if the policyowner fully surrender the policy, other than a lump sum payment, the Policy Owner can also choose one of the following options to receive the surrender payment if the surrender payment is at least USD 50,000:

- i) Payments at regular<sup>8</sup> – monthly, semi-annually or annually over 10, 20 or 30 years; or
- ii) Increasing payments<sup>8</sup> – you can specify the first installment of surrender amount to be received monthly, semi-annually or annually. Such installment will be increased by 3% each year beginning from the second year until all surrender value and / or accumulated interest<sup>12</sup> (if any) are fully paid. The amount of the surrender payment which is yet to be paid can also enjoy an interest<sup>12</sup> (if any).

## Flexible plan for your financial needs

Regent Insurance Plan 3 (Prestige Version) offers the options of premium payment periods of 4, 6, 9, 12, 15 and 18 years. If you have opted for a 4-year or 6-year premium payment period, you may choose to pay by lump sum payment, thereby enjoying the benefit of paying up the plan at a lower cost. Interest<sup>12</sup> will also be earned on the prepaid premium<sup>13</sup> (if any).

## No medical underwriting – hassle-free application

The application process of basic plan is simple, and no medical check-up is required, this allows you to accumulate wealth with ease.

## Free worldwide emergency assistance service<sup>14</sup>

Once enrolled in the Regent Insurance Plan 3 (Prestige Version), you will have access to free 24-hour worldwide emergency assistance for immediate support wherever you may be. The maximum benefit (per incident) reaches up to USD 1,000,000, including services of emergency evacuation or repatriation and delivery of mortal remains. For details, please refer to related documents.

For details, please contact your consultant or call our Customer Service Hotline at 2866 8898, or browse the company website at [www.ctflife.com.hk](http://www.ctflife.com.hk).

## At-a-Glance Table

Basic Information		
Issue age	Premium payment period	Issue age
	4 & 6 years	From 15 days to 75 years of age
	9 & 12 years	From 15 days to 70 years of age
	15 & 18 years	From 15 days to 65 years of age
Premium payment period	4, 6, 9, 12, 15 and 18 years; prepay in lump sum for 4-year or 6-year premium payment period <sup>13</sup>	
Premium mode	Annual, semi-annual, and monthly payment	
Policy term	Up to 128 years old of the insured	
Policy currency	US dollars	
Annual Dividend <sup>1</sup>	While the Policy is in force, annual dividend (non-guaranteed) will be payable annually from the 1st Policy Anniversary. The following options are available: i) Accumulation with interest (default option); or ii) Payment in cash; or iii) Premium Reduction <sup>15</sup>	
Terminal Dividend <sup>1</sup>	While the Policy is in force, terminal dividend (non-guaranteed) will be declared annually from the 1st Policy Anniversary. Payable in the following situation: i) Death of the Insured (except Policy Continuation Option being exercised); or ii) Surrender / Partial Surrender; or iii) Policy maturity, which is the Policy Anniversary after the Insured's 128th birthday; or iv) Terminal dividend Lock In Option is being exercised	
Minimum annual premium <sup>16</sup>	Premium payment period	Minimum annual premium <sup>16</sup>
	4 years	USD 2,290
	6 years	USD 1,590
	9 years	USD 1,100
	12 years	USD 850
	15 years	USD 700
	18 years	USD 605
The premium and all benefits of your policy are calculated based on the units.		

	Premium payment period	Annual premium* (USD)	Discount as % of Annual premium^
Premium – Large Size Discount <sup>17</sup> (in the unit of each eligible Policy)	4 years	<3,000	Not applicable
		3,000 – <9,000	3.06%
		9,000 – <15,000	5.24%
		15,000 – <30,000	5.68%
		30,000 – <75,000	6.11%
		≥75,000	6.55%
	6 years	<2,000	Not applicable
		2,000 – <6,000	4.40%
		6,000 – <10,000	6.60%
		10,000 – <20,000	7.55%
		20,000 – <50,000	7.86%
		≥50,000	8.18%
	9 years	<2,000	Not applicable
		2,000 – <5,000	3.64%
		5,000 – <10,000	5.45%
		10,000 – <20,000	5.91%
		20,000 – <45,000	6.09%
		≥45,000	6.36%
	12 years	<2,000	Not applicable
		2,000 – <5,000	4.71%
		5,000 – <10,000	5.88%
		10,000 – <20,000	6.47%
		20,000 – <45,000	6.71%
		≥45,000	7.06%
	15 years	<1,500	Not applicable
		1,500 – <4,000	4.29%
		4,000 – <6,000	6.14%
		6,000 – <15,000	6.57%
15,000 – <30,000		7.14%	
≥30,000		7.86%	
18 years	<1,500	Not applicable	
	1,500 – <4,000	6.61%	
	4,000 – <6,000	7.93%	
	6,000 – <15,000	8.43%	
	15,000 – <30,000	8.76%	
	≥30,000	9.09%	
	* After Large Size Discount (if applicable) and before any other premium discount (if any).		
	^ Calculated before any other premium discount (if any).		



Premium holiday	Premium payment period	Maximum length of premium holiday
	4 years	Not applicable
	6 years	2 years
	9 years	3 years
	12, 15 & 18 years	4 years
"Waiver of Premium" / "Payor Benefit" – Maximum total amount of premium waived <sup>6</sup>	Premium payment period	Maximum total amount of premium waived (per insured)
	4 years	USD 500,000
	6 years	USD 350,000
	9, 12, 15 & 18 years	USD 200,000
Death benefit	Issue age of Initial Insured:	
	65 years old or below	66 years old or above
	<p>The higher of the following:</p> <ul style="list-style-type: none"> <li>i) A percentage of total premiums paid<sup>9</sup>, where such percentage will be 105% during the first policy year with 1% increment on each subsequent policy anniversary starting from the 1<sup>st</sup> policy anniversary to the 5<sup>th</sup> policy anniversary, up to a maximum of 110%; or</li> <li>ii) The sum of the guaranteed cash values as at the date of death of the insured and terminal dividend<sup>1</sup> (if any)</li> </ul> <p>plus accumulated annual dividends and interest<sup>1</sup> (if any) minus indebtedness (if any).</p>	<p>The higher of the following:</p> <ul style="list-style-type: none"> <li>i) 105% of total premiums paid<sup>9</sup>; or</li> <li>ii) The sum of the guaranteed cash values as at the date of death of the insured and terminal dividend<sup>1</sup> (if any)</li> </ul> <p>plus accumulated annual dividends<sup>1</sup> and interest (if any) minus indebtedness (if any).</p>
Surrender benefit / maturity benefit	The sum of the guaranteed cash value, accumulated annual dividends and interest <sup>1</sup> (if any) and terminal dividend <sup>1</sup> (if any) minus any indebtedness.	
Cash Withdrawal		
Withdrawal arrangement	Withdrawal of annual dividends and interest <sup>1</sup> (if any) will not affect your guaranteed benefits. However, any withdrawal of guaranteed cash value and associated terminal dividends <sup>1</sup> (if any) through reduction of the units will affect future benefits of your policy. The minimum unit of your plan after reduction is 500 units.	
Loans		
Policy loan / automatic premium loan	<p>You may consider applying for a policy loan while keeping the policy in force. The amount of the policy loan will be subject to our discretion. The policy may also be subject to an automatic premium loan if there is any non-payment of premiums and no premium holiday application is received. Whenever an automatic premium loan is applicable, we will advance the premium due as a loan.</p> <p>Any policy loan and automatic premium loan on this policy will bear interest at a rate determined by us, which we reserve the right to change the interest rate from time to time. Unpaid interest at any Policy Anniversary will be added to the principal of such loan and will bear interest at the same rate. Please refer to the Policy Loan Form or Automatic Premium Loan Notice for the current interest rate.</p> <p>The policy will automatically be terminated at any time if the loan balance with interest equals to or exceeds the sum of guaranteed cash value and accumulated annual dividends and interest<sup>1</sup> (if any) under the policy, and you will lose your insurance protection under the policy.</p>	

Remarks:

1. Annual dividend, terminal dividend and interest from accumulated annual dividend are not guaranteed. However, once distributed, the amount of the annual dividend and the accumulated interest will become guaranteed. An annual dividend may be payable at the sole discretion of the company (i) on each policy anniversary after this policy has been in force for a minimum of 1 policy year; (ii) provided that all premiums due have been paid up to each relevant policy anniversary; and (iii) no premium holiday has ever been taken effect. The amount of terminal dividend in each declaration may be greater or lesser than the previous amount based on a number of factors, including but not limited to investment returns and general market volatility. However, we will first deduct any indebtedness under this Policy.
2. Changing the Insured is subject to the prevailing administrative rules and shall not affect the Units, total amount of Cash Value (including guaranteed and non-guaranteed), Policy Date and Policy Year. The maturity date will be changed to the Policy Anniversary on or following the 128th birthday of the new Insured. The new Insured must be aged 65 years of age (last birthday) or below and must not be older than the initial Insured by 10 years. The change of Insured must be endorsed by the Policy Owner, proposed new Insured and assignee (if any). Both the new Insured and the current Insured must be alive and the Policy is in force at the time the Insured is changed and with satisfactory proof of evidence of insurability for the proposed new Insured. We shall cease to provide any coverage for the Initial Insured or the prior Insured on our record (when applicable and as the case may be) as from the Insured-Change Effective Date. All complementary Policy (if any) and riders (if any) will be terminated on the Insured-Change Effective Date. Please refer to the Policy Provisions for details of changing the Insured.
3. Upon the death of Insured, if the Policy Owner (still alive) and the Insured is different person, the Beneficiary will become the new Insured. And upon the death of Insured, if the Policy Owner dies at the same time or the Policy Owner and the Insured is the same person, the Beneficiary will become the new Policy Owner and new Insured of the Policy, subject to the prevailing administrative rules of the Company. After this option has been exercised, all Policy Units, total amount of Cash Value (including guaranteed and non-guaranteed), Policy Date and Policy Year will remain unchanged. Plan End Date of the basic plan of this Policy will be adjusted to the date of Policy Anniversary on or immediately following the 128th birthday of the new Insured (whichever is applicable). The surrender payment may be equal to or lower than Death Benefit before this option has been exercised. If the Death Benefit Settlement Option has already been selected, you shall cancel the Death Benefit Settlement Option arrangement before your submission of any written request for this Policy Continuation Option. All complementary Policy (if any) and riders (if any) will be terminated on the Policy Continuation Effective Date. Please refer to the Policy Provisions for details of Policy Continuation Option.
4. You can apply changes between Automatic Lock-in Option / Manual Lock-in Option for unlimited times before exercising the "Terminal Dividend Lock In Options". Once the option has been exercised, no change can be made. The actual amount of converted terminal dividend through "Manual Lock In Option" will be determined after the application is approved. The amount may be lesser or higher than the amount shown at the time when you submit your application. After the conversion of terminal dividend, your future terminal dividend will be reduced accordingly. All terminal dividend not yet be converted can be higher or lower or reduced to zero. While the "Automatic Lock In Option" is in force, the option will be immediately suspended upon partial surrender, and you have to submit a request to resume "Automatic Lock-in Option".
5. The length of a premium holiday for each application should be a multiple of 1 year until it reaches the maximum limit. Premium holiday is only applicable to the basic plan and will be effective on the next policy anniversary, but all riders or Complementary Policy (if applicable) attached to the policy will be terminated at the same time. Riders or Complementary Policy (if applicable) attached to this policy can be re-attached after premium holiday, however, the premium and approval should be subject to rider application at that time. During the premium holiday, you do not need to pay premiums for the basic plan, the units and guaranteed cash value under the basic plan will remain unchanged during the period, provided that you have not partially surrendered during the premium holiday. The terminal dividend is non-guaranteed. During the premium holiday, we will not distribute any annual dividends, but the accumulated annual dividends and interest (if any) will continue to accumulate with interest at a rate of 4.25% (this interest rate is not guaranteed and will be adjusted from time to time) per annum. Premium holiday is not applicable to policy with 4-year premium payment period. Please refer to the policy provisions for details of premium holiday. We will defer the premium end date and premium due date according to the Premium Holiday period.
6. There are 2 types of premium waivers:
  - (i) "Waiver of Premium Benefit" is applicable to the Insured whose age at Policy issuance or the change of Insured is between 18 and 60 and is the Policy Owner at the same time, and is diagnosed with total permanent disability before the age of 75.
  - (ii) "Payor Benefit" is applicable to the latest Insured whose age at Policy issuance or the change of the Insured is at the age 17 or below; the latest Policy Owner (including contingent Policy Owner) whose age at Policy issuance or the change of the Policy Owner (including contingent Policy Owner) is at the age of 60 or below, and dies or is diagnosed with total permanent disability before the age of 75.

After the waived premium of the basic plan reaches the maximum total amount of premium waived (per Insured) and / or on the waiver of premium end date (until the premium end date that is set at the time of Policy issuance), the Policy Owner should pay the remaining premium; otherwise, the automatic premium loan will be applied, or the Policy will be terminated. In addition to the premiums stated above.

7. If premiums falling due in the relevant Waiver of Premium Benefit Period are paid before we approve a claim of this benefit, such premiums will be fully refunded (with no interest). If the incident is resulted from accident, immediate protection will be given. If a person dies or is diagnosed with total permanent disability due to illness, a 2-year waiting period is required. Please refer to the Policy Provisions for details of "Waiver of Premium Benefit" and "Payor Benefit". If the policyowner opts for the beneficiary to receive "a lump sum payment for part of the death benefit, and the remaining will be paid by installments", the lump sum amount should equal to or greater than 5% of the death benefit. However, interest on unpaid death benefit is not guaranteed, therefore interest may be less than expected and the actual payout period may be shorter than the selected and expected period. Only lump sum death benefit is applicable if an assignment is made. If the beneficiary(ies) die(s) while receiving the regular death benefit payments, the remaining amount will be paid to the beneficiary(ies)' estate. If no beneficiary(ies) survives the insured and the policyowner is still alive, the death benefit will be paid to the policyowner in accordance with the death benefit settlement option. Policyowner may also request to receive the death benefit in lump sum. If the policyowner dies while receiving the death benefit payment, the remaining death benefit will be paid in a lump sum to the policyowner's estate. This option is not available for the Policy with Policy Continuation Option being selected. Please refer to the policy provisions for details of Death Benefit Settlement Option.
8. Upon full surrender, the policyowner may choose to receive surrender payment in a fixed amount on payments at regular intervals or increasing payments. However, interest on unpaid surrender payment is not guaranteed, therefore interest may be less than expected and the actual payout period may be shorter than the selected and expected period. If the policyowner dies while receiving the death benefit payments, the remaining surrender payment will be paid in lump sum to the policyowner's estate.
9. Total premiums paid refers to the total amount of premium(s) due and paid for the basic plan (after large size discount (if applicable)) but before any other premium discount (if any)). For policy with premium prepayment, the premium prepayment in premium deposit account will not be calculated in the total premiums paid. If you partially surrendered this Policy, the total premiums paid will be proportionately reduced.

10. Total permanent disability refers to any of the following that results from an illness or injury: (i) the total and irrecoverable loss of sight of both eyes; or (ii) the complete and permanent paralysis of two limbs or actual severance at or above wrist or ankle of two limbs; or (iii) total and irrecoverable loss of the sight of one eye and either the complete and permanent paralysis of one limb or actual severance at or above wrist or ankle.
11. Contingent policyowner refers to the person who is appointed by the policyowner on our company's application or on our designated form and is approved as contingent policyowner by our company. Please refer to policy documents for details about the contingent policyowner.
12. The current interest rate offered is 2% p.a., but it is not guaranteed.
13. The premium prepayment option is only applicable to policy with 4-year and 6-year premium payment period and annual premium payment mode. The prepaid premium will be credited to your premium deposit account and accumulate at the prevailing interest rate offered at that time (The current interest rate offered is 2% per annum, but it is not guaranteed). You can withdraw the full amount of the prepaid premiums from the premium deposit account. However, any interest credited will be forfeited. If the amount of the premium deposit account is not sufficient to pay the premium due to a decrease in interest rate, the policyowner is required to make up the relevant premium difference. Otherwise, the policy will be terminated or subject to an automatic premium loan. If the insured passes away, the premium deposit account balance (if any) will be payable to the policyowner without any charge.
14. "Free Worldwide Emergency Assistance Services" are provided by the third party service provider. We reserve the right to change the terms and conditions of "Free Worldwide Emergency Assistance Service" and assumes no responsibility of the services provided by the third party service provider.
15. If the annual dividend is insufficient to settle the full amount of premium due, then you must settle in cash in advance the amount of premium due which cannot be settled by the amount of annual dividend payable, otherwise such reduction will not be made and the entire amount of annual dividend will be left with us to accumulate under accumulation with interest while the total amount of such premium due will be in default. If a reduction of premium is made, any annual dividend in excess will be left with us as accumulation with interest, to reduce any future premium due.
16. The total premiums paid of minimum annual premium is after Large Size Discount (if applicable) but before any other premium discount (if any).
17. Large Size Discount is only applicable to the basic premium (before any other premium discount (if any)) of Regent Insurance Plan 3 (Prestige Version) ("eligible Policy"), premium of other riders (if applicable) will not be entitled to Large Size Discount. Large Size Discount is offered per unit of each Policy of Regent Insurance Plan 3 (Prestige Version). If you have enrolled in more than one Policy of Regent Insurance Plan 3 (Prestige Version), all policies will be entitled to Large Size Discount within the relevant premium payment period. However, the annual premium of these policies will not be aggregated in calculating the Large Size Discount rate. After partial surrender, the Large Size Discount rate will be adjusted according to the reduced units.

### Key Exclusions

With respect to Waiver of Premium Benefit and Payor Benefit, we will not cover any of the following conditions of the Insured that result in total permanent disability:

1. self-inflicted injury, including suicide or any attempt to do so; or
2. use of narcotics unless taken as prescribed by a Medical Practitioner, abuse of drugs and / or alcohol; or
3. any violation or attempted violation of the law.

We will not pay any Waiver of Premium Benefit and Payor Benefit under any existence of pre-existing conditions. The above list is for reference only. Please refer to the Policy Provisions for the complete list and details of exclusions.

### Disclosure of Important Information

1. Regent Insurance Plan 3 (Prestige Version) is designed for individuals who look for long-term savings; it is not suitable for people who look for short-term gains.
2. **Cooling Off Right**  
If you wish to exercise your cooling-off right, you can cancel the policy and obtain a refund of premium and levy paid by giving a written notice to us. Such notice must be signed by you and submitted to our office at 7/F, NEO, 123 Hoi Bun Road, Kwun Tong, Kowloon within 21 calendar days immediately following the day of delivery of the policy or the Cooling-off Notice to you or your nominated representative (whichever is the earlier). The Cooling-off Notice should inform you of the availability of the policy and expiry date of the cooling-off period.
3. **Key Product Risks**
  - i. **Non-guaranteed Benefits**  
Dividends are not guaranteed. We will review the dividends regularly, and the actual dividends can be different from those shown in the benefit illustration.
  - ii. **Termination**  
We have the right to terminate the Policy before the Policy's maturity date under the following circumstance:  
The debts with interest equal to or exceed the sum of guaranteed Cash Value and accumulated annual dividends and interest (if any). Besides, the coverage of the Insured under the basic plan of this Policy shall be automatically terminated upon the earliest occurrence of the following circumstances:
    1. any premium under the Policy remains in default at the end of the Grace Period unless an automatic premium loan is obtained from the Policy to settle the premium or premiums is suspended during the premium holiday; or
    2. this Policy is fully surrendered; or
    3. the loan balance with interest equals to or exceeds the sum of guaranteed Cash Value and accumulated annual dividends and interest (if any) under this Policy ; or
    4. the death of the Insured unless Policy Continuation Option has been exercised; or
    5. any circumstance contemplated in Policy Continuation Option provision has occurred rendering this Policy unable to continue; or
    6. the basic plan of this Policy matures on the Plan End Date.
 Termination of Policy will result in loss of coverage. Upon early termination, you may also suffer a significant loss.
  - iii. **Policy Reinstatement**  
If this policy terminates due to non-payment of any premium, it may be reinstated subject to the written request for reinstatement made by you within 2 years from the due date of the premium in default and meeting our administrative regulations at that time. Please refer to the policy provisions for more details of policy reinstatement.

- iv. **Inflation Risk**  
When you review the values shown in the benefit illustrations, please note that the cost of living in the future is likely to be higher than it is today due to inflation. In that case, you will receive less in real terms even if we meet all of our contractual obligations under the policy.
- v. **Other Key Product Risks**
  - Early surrender of your policy could result in significant losses, in that case, you may get back considerably less than the total premiums paid.
  - Regent Insurance Plan 3 (Prestige Version) is issued in US dollar. The premiums received by us in a currency different from your policy currency will be converted to the policy currency at the prevailing exchange rate determined by us from time to time with reference to market rates. All monies payable under your policy will be paid in Hong Kong dollars, or in the policy currency upon your request. The amount payable by us in a currency different from your policy will be converted at the prevailing exchange rate determined by us from time to time with reference to market rates. Therefore, it may be subject to foreign exchange risks in the process of currency conversion.
  - Regent Insurance Plan 3 (Prestige Version) is an insurance policy issued by us. The insurance benefits are subject to the company's credit risks.

#### 4. **Suicide Provisions**

- If the initial Insured commits suicide within one year from (i) the Policy effective date; or (ii) the last reinstatement date (whichever is later), our liability will be limited to the refund of total premiums paid for the basic plan, all riders and complementary policies (if any) less any type of dividends / bonuses withdrawal, indebtedness and claims. If you commit suicide within one year from the effective date of any increase in sum insured / unit or any subsequent addition of plan, our liability will be limited to the refund of the corresponding increment of premium paid under the Policy and any complementary Policy less any type of dividends / bonuses withdrawal and any claim which have been paid by us in respect of the relevant increase of sum insured / unit or addition of plan under the Policy and any complementary Policy and any Indebtedness. After changing the Insured or exercising Policy Continuation Option, if the new Insured commits suicide within one year from (i) the Insured Change Effective Date; or (ii) Policy Continuation Effective Date; or (iii) the last reinstatement date (whichever is later), our liability will be limited to the refund of total premiums paid for the basic plan, all riders and complementary policies (if any) less any type of dividends / bonuses withdrawal, indebtedness and claims.

#### 5. **Dividend Philosophy**

- Premium income received from the policyowner is invested in an investment portfolio to support the product groups determined by us according to the investment policy. The policyowners participate in the financial performance of the Product Group through the policy dividend declaration. The policy dividend declaration may be affected by both past experience and future outlook for all the factors including, but not limited to, the following:
  - a) Investment returns: include both interest earnings and any changes in the market value of the asset allocated to this product. Investment returns could be affected by fluctuations in interest income (both interest earnings and outlook of interest rate) and various market risks, including credit spread and default risk, fluctuations in equity price and currency price of the asset against the policy currency.
  - b) Surrender: include policy surrender, partial surrender and policy lapse experience; and the corresponding impact on investments.
  - c) Claims: include the cost of providing the death benefit and other insured benefits under the product.
  - d) Expenses: include both expenses directly related to the policy (e.g. commission, underwriting, issue and premium collection expenses) and indirect expenses allocated to the product group (e.g. general administrative costs).
- Future investment performances are unpredictable, and we aim to provide a more stable dividend payment. We may spread out the gains and losses in the financial performance in a particular year over a longer period of time aim to smooth out the short-term volatility of dividend rates over the course of the policy term. When future investment performance is worse than expected, the company's shareholder may share less from the investment performance such that more may be allocated for dividend payment, and vice versa.
- The Board, having regard to the advice of the Appointed Actuary and reviewed by Risk Committee which must include one independent non-executive director, will review and determine the dividend rate at least once a year. The declared dividend rate may be different from those illustrated in the relevant product information provided, e.g. benefit illustration. In case of any change in the actual dividend rate against the illustration or should there be a change in the projected future dividend rates, such change will be reflected in the policy anniversary statement and the benefit summary.

#### 6. **Investment Philosophy, Policy and Strategy**

- Our investment policy aims to achieve the targeted long-term investment results and reduce volatility in investment returns over time. It also aims to control and diversify risk exposures, maintaining adequate liquidity and manage the assets with respect to the product features.
- Our current long-term target asset allocation attributed to this product is as follows:

Target Asset Mix	
Fixed income type assets (Investment grade and non-investment grade)	Equity-like assets
25% – 50%	50% – 75%

- Investment instruments include cash, deposits, sovereign bonds, corporate bonds, listed equities, funds, private investments and/or other investment products. Derivatives and other hedging instruments may be used to manage investment risk at the Company's decision based on its long-term market view and asset-liability positions. It should be noted that residual investment risk may still exist after hedging.
- The asset portfolio also targets to provide diversification across different geographic regions (focus on the U.S., Europe and Asia Pacific markets) and industries to the extent the size of portfolio can support. For fixed income investment, currency exposure of the underlying policies is mitigated by closely matching either through direct investments in the same currency denomination or the use of currency hedging instruments. Furthermore, the asset portfolio is actively managed by investment professionals, who will also closely monitor the investment performance.
- The investment strategy may be subject to change depending on the investment views and economic outlook. In case of any changes in the investment strategy, we will inform our policyowners for any material changes, rationale for the change and any impact to the policyowners.

You may browse [www.ctflife.com.hk/en/support/important-information/fulfillment-ratios-dividends](http://www.ctflife.com.hk/en/support/important-information/fulfillment-ratios-dividends) to understand better the company's dividend history. Please note that dividend history is not indicative of future performance of our products.

The information in this document is intended as a general summary for your reference only and does not constitute financial, investment or taxation advice or advice of whatsoever kind. You are recommended to seek professional advice from your independent advisors if you find it necessary. Please refer to the Plan provision for the full terms and conditions.

This document is intended to be distributed in Hong Kong only and shall not be construed as an offer to sell or a solicitation to buy or provision of any of our products outside Hong Kong. Chow Tai Fook Life Insurance Company Limited hereby declares that it has no intention to offer to sell, to solicit to buy or to provide any of its products in any jurisdiction other than Hong Kong in which such offer to sell or solicitation to buy or provision of any product of Chow Tai Fook Life Insurance Company Limited is illegal under the laws of that jurisdiction.

A person who is not a party to the policy (including but not limited to the insured and the beneficiary) has no right to enforce any terms of the policy. The Contracts (Rights of Third Parties) Ordinance does not apply to the policy nor any document issued pursuant to the policy.

# Insurance Policy Product Brochure Addendum –

## I. Foreign Account Tax Compliance Act

Under the U.S. Foreign Account Tax Compliance Act (“FATCA”), a foreign financial institution (“FFI”) is required to report to the U.S. Internal Revenue Service (“IRS”) certain information on U.S. persons that hold accounts with that FFI outside the U.S. and to obtain their consent to the FFI passing that information to the IRS. An FFI which does not sign or agree to comply with the requirements of an agreement with the IRS (“FFI Agreement”) in respect of FATCA and/or who is not otherwise exempt from doing so (referred to as a “nonparticipating FFI”) will face a 30% withholding tax (“FATCA Withholding Tax”) on all “withholdable payments” (as defined under FATCA) derived from U.S. sources (initially including dividends, interest and certain derivative payments).

The U.S. and Hong Kong have agreed an inter-governmental agreement (“IGA”) to facilitate compliance by FFIs in Hong Kong with FATCA and which creates a framework for Hong Kong FFIs to rely on streamlined due diligence procedures to (i) identify U.S. indicia, (ii) seek consent for disclosure from its U.S. policyholders and (iii) report relevant tax information of those policyholders to the IRS.

FATCA applies to Chow Tai Fook Life Insurance Company Limited (the “Company”) and this Policy. The Company is a participating FFI. The Company is committed to complying with FATCA. To do so, the Company requires you to:

- (i) provide to the Company certain information including, as applicable, your U.S. identification details (e.g. name, address, the US federal taxpayer identifying numbers, etc.); and
- (ii) consent to the Company reporting this information and your account information (such as account balances, interest and dividend income and withdrawals) to the IRS.

If you fail to comply with these obligations (being a “Non-Compliant Accountholder”), the Company is required to report “aggregate information” of account balances, payment amounts and number of non-consenting US accounts to IRS.

The Company could, in certain circumstances, be required to impose FATCA Withholding Tax on payments made to, or which it makes from, your policy. Currently the only circumstances in which the Company may be required to do so are:

- (i) if the Inland Revenue Department of Hong Kong fails to exchange information with the IRS under IGA (and the relevant tax information exchange agreement between Hong Kong and the U.S.), in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS; and
- (ii) if you are (or any other account holder is) a nonparticipating FFI, in which case the Company may be required to deduct and withhold FATCA Withholding Tax on withholdable payments made to your policy and remit this to the IRS.

You should seek independent professional advice on the impact FATCA may have on you or your policy.

## II. Common Reporting Standard

Hong Kong has put in place a framework implementing the Automatic Exchange of Financial Account Information (“AEOI”) which allows for the exchange of financial information among tax authorities. The Company, as a reporting financial institution under the law, is required to collect and provide certain information of policyholders and beneficiaries to the Inland Revenue Department of the Hong Kong Special Administrative Region which exchanges such information with tax authorities of another jurisdiction or jurisdictions which has/have signed an AEOI agreement with Hong Kong and of which the policyholders and beneficiaries may be resident for tax purposes. Where a policyholder or beneficiary fails to provide any requested information, the Company reserves the right to take any action as it deems necessary in order for it to comply with the law.





# CTF Life

## 周大福人壽

Chow Tai Fook Life Insurance Company Limited  
(Incorporated in Bermuda with limited liability)

MKT/PM/0478/AEN/2407